

DEPARTMENT: Public Works

By: Marty Allan, Fleet/Fiscal Mgr. Phone: 966-5356

RECOMMENDED ACTION AND JUSTIFICATION: (Policy Item: Yes X No X)

Authorize Public Works to purchase a second vehicle for the Sheriff's Department from the State of California Contract #1-00-23-20, in the amount of \$30,000 from Downtown Ford Sales. This vehicle is available immediately due to the dealer's overstock on the Contract. Staff has issued a purchase order to hold a vehicle pending Board approval.

BACKGROUND AND HISTORY OF BOARD ACTIONS:

On November 21, 2000, the Board approved Resolutin No. 00-400 authorizing the funding of two new Sheriff's vehicles in the amount of \$58,103. On December 5, 2000, Resolutin No. 00-410 the Board approved the purchase of the first vehicle.

LIST ALTERNATIVES AND CONSEQUENCES OF NEGATIVE ACTION:

Do not approve request and require Public Works to go to bid on the open market delaying purchase.

|   |  |
|---|--|
| <p><b>COSTS:</b> ( X ) Not Applicable</p> <p>A. Budgeted current FY&gt; \$ 216,090</p> <p>B. Total anticipated Costs&gt; \$ 30,000</p> <p>C. Required additional funding&gt; \$</p> <p>D. Internal transfers&gt; \$</p><br><p><b>COSTS:</b> ( ) 4/5th Vote Required</p> <p>A. Unanticipated revenues&gt; \$</p> <p>B. Reserve for contingencies&gt; \$</p> <p>C. Source description: &gt;</p><br><p>Balance in Reserve Contingencies, If Approved:<br/>\$</p> | <p><b>SPECIAL INSTRUCTIONS:</b><br/>List the attachments and number the pages consecutively:</p> <p>1. Dealer flyer (2 pages)</p> <p>2. State Contract (3 pages)</p> |
|---|--|

**CLERK'S USE ONLY**

Res. No.: 01-17 Ord. No.: \_\_\_\_\_

Vote - Ayes: 5 Noes: \_\_\_\_\_

Absent: \_\_\_\_\_ Abstained: \_\_\_\_\_

Approved  Denied

Minute Order Attached  No Action Necessary

The foregoing instrument is a correct copy of the original on file in this office

Date: \_\_\_\_\_

ATTEST: \_\_\_\_\_

MARGIE WILLIAMS, Clerk of the Board

By: \_\_\_\_\_

Deputy

**ADMINISTRATIVE OFFICER'S RECOMMENDATION:**

This item on agenda as:

\_\_\_\_\_ Recommended


\_\_\_\_\_ Not Recommended

\_\_\_\_\_ For Policy Determination

\_\_\_\_\_ Submitted with Comment

\_\_\_\_\_ Returned for Further Action

Comment: \_\_\_\_\_

C.A.O. Initials: 

**DOWNTOWN FORD SALES**  
525 N. 16<sup>th</sup> Street, Sacramento, CA 95814  
Contact Dave Forbess or Sandra Scott  
Phone: 916-442-6931 Fax: 916-491-3138

**Check this out! We goofed! You save!  
Our loss is your gain!**

Due to a cancellation we have new 2000 Ford Expedition 4x4  
California State Contract specifications

**Here! Now! Ready to go! For Immediate Delivery!**

But, because of a goof, we are willing to sell  
you these vehicles for only \$26,261.00  
after \$500 prompt pay discount (State Contract price on these  
vehicles are \$27,396 + Towing Package at \$365 = \$27,761)  
**you save \$1,000.00**

**PLUS... PLUS... PLUS...**

If you order these prior to January 15, 2001, we will give  
you the choice of one of the following:

**ABSOLUTELY FREE**

- 1) Setina 16" Push Bumper
- ✓2) Unity Driver's Side Spot Lamp
- 3) Free Delivery

Check out the attached window sticker to see the great stuff you get!



www.fordvehicles.com

# VEHICLE DESCRIPTION EXPEDITION

2000 XLT 4X4  
XLT 8-PASSENGER  
5.4L EFI V8 ENGINE  
ELECTRONIC 4-SPD AUTO TRANS

VIN 1FMPU16LXY

EXTERIOR  
OXFORD WHITE CLEARCOAT  
INTERIOR  
MED GRAPHITE VINYL

### STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

- EXTERIOR
  - 175/70R16 BSW A/S TIRES
  - 16 STYLED STEEL WHEELS
  - LIFTGATE W/FLIP UP GLASS
  - HIDDEN A/T TIRE
  - LOGGING TRAILER
  - ROOF RACK
  - ROOF RACK W/LOCK
  - REAR WIPER WASH
  - REAR WIPER WASH
  - KEYLESS ENTRY PAD
  - PEMOT KEY ENT W/2KEYFOB
  - TOW HOOKS-AWAY PWR MIRRORS
  - DUAL FOLD-AWAY PWR MIRRORS
  - INTERIOR
    - MANUAL FRONT A/C
    - POWER DOOR LOCKS & WINDOWS
    - PREMIUM AM/FM STEREO/CASS
    - DAY/NIGHT REARVIEW MIRROR
    - ADJUSTABLE TILT STEERING
    - POWER ADJUSTABLE PEDALS

- 2ND ROW 60/40 SPLITBENCH W/RECLINE/FLD/ARM/CUP
- 3RD ROW TIP/FOLD/STOW SEAT
- 12V AUXILIARY POWER POINT FUNCTIONAL
- 4-SPD AUTO OD TRANSMISSION
- SPEED CONTROL
- 4-WHEEL DISC BRAKES W/ABS
- 30 GALLON FUEL TANK
- MAINT FREE BATTERY W/SAVER
- CONTROL TRAC 4X4 SYSTEM
- ANTI-LOCK BRAKE SYSTEM
- SAFETY/SECURITY
  - 2ND GEN DUAL FRONT AIRBAGS
  - SLIDE IN RUSSION DOOR BEAMS
  - SECURITY LOCK ANTI-LIFT SYS
  - WARRANTY
  - ADJUST SAFETY BELTS
  - 35/36 BUMPER TO BUMPER
  - 24 HR ROADSIDE ASSISTANCE

Compare this vehicle to others in the FREE FUEL ECONOMY GUIDE available at the dealer.

CITY MPG

# 12

Fuel Economy Information



HIGHWAY MPG

# 16

Actual Mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between 10 and 14 mpg in the city and between 13 and 19 mpg on the highway.

2000 EXPEDITION 4X4  
5.4 LITER ENGINE, 16 VALVES,  
(FEEDBACK FUEL SYSTEM),  
8 CYLINDERS, FUEL INJECTION,  
4-SPEED AUTOMATIC TRANS,  
CATALYST.  
Estimated Annual Fuel Cost: \$1285

A RANGE OF FUEL ECONOMY VALUES FOR OTHER VEHICLES CLASSIFIED AS SPECIAL PURPOSE IS NOT AVAILABLE AT THIS TIME.

For Comparison Shopping all vehicles classified as SEE NOTE BELOW have been issued mileage ratings ranging from to mpg city and to mpg highway.

### PRICE INFORMATION

STANDARD VEHICLE PRICE  
 1005-200Y09709/99CA NO CHARGE  
 5.4L EFI V8 ENGINE NO CHARGE  
 ELECTRONIC 4-SPD AUTO TRANS NO CHARGE  
 LIMITED SLIP AXLE NO CHARGE  
 SKID PLATE PACKAGE NO CHARGE  
 CALIFORNIA EMISSIONS SYSTEM NO CHARGE  
 TRAILER TOWING PACKAGE NO CHARGE  
 THIRD ROW SEAT DELETED NO CHARGE  
 FRONT BUMPER (FLEET SPEC. PKG) NO CHARGE  
 FRONT LICENSE PLATE BRACKET NO CHARGE  
 TOTAL VEHICLE & OPTIONS 32,840.00  
 DESTINATION & DELIVERY 640.00

Manufacturer's Suggested Retail Price

## \$32,525.00

### TOTAL MSRP \$33,480.00



1FMPU16LXYC25655



EXTENDED SERVICE PLAN

Ford Extended Service Plan is the ONLY service contract backed by Ford Motor Company and honored by over 5,100 Ford and Lincoln Mercury Dealers. Ask your dealer for prices and additional details.

DTO  
 Downtown Ford Sales  
 525 North 16th St  
 Sacramento CA 95814

SHIP TO (IF OTHER THAN SOLD TO)  
 72 201  
 Downtown Ford Sales  
 525 North 16th Street  
 Sacramento

SHIP THROUGH  
 ITEM#: 72-1223 O/T 5



STATE OF CALIFORNIA  
DEPARTMENT OF GENERAL SERVICES - PROCUREMENT DIVISION

# CONTRACT NOTIFICATION

\*\*\*\*\* MANDATORY \*\*\*\*\*

CONTRACT NUMBER: 1-00-23-20-01.

DESCRIPTION: VEHICLES; TRUCKS, VANS AND  
UTILITY VEHICLES

CONTRACTOR: VARIOUS

EFFECTIVE DATES: 10/ 4/1999 THROUGH END OF THE 2000 MODEL YEAR

SUPERSEDES CONTRACT NO.: 1-99-23-20-01

AREA: STATEWIDE (FOUR FOB POINTS)

DISTRIBUTION: LOCAL AGENCIES

\* TAX: Add appropriate sales and use tax.  
Exempt from Federal Excise Tax.

\*Food contracts are tax exempt.

DENNIS ERICSON, Acting Deputy Director

Use of this agreement by all agencies is mandatory with monetary exceptions stated herein or contained in State Administrative Manual.

To obtain assistance or report non-compliance by supplier, or for any suggestions or recommendations write:

Department of General Services, Procurement Division, P.O. Box 942804, Sacramento, CA 94204-0001,  
or call: Contract Administrator, **BOB RIOLA** 916-324-7799, CALNET 454-7799

FOB Point: Fresno

| State Stock No. | Item | Group | Description  | Brand     | Model      | Unit Price  | Cash Discount | Vendor              |
|-----------------|------|-------|--|-----------|------------|-------------|---------------|---------------------|
| 2320-009-0400-6 | 1    | I     | Mini Pickup, Regular Cab, 2WD, 4-Cylinder, 4340 GVW, 6' Bed      | Ford      | Ranger     | \$11,599.00 | \$500-20 Days | Downtown Ford Sales |
| 2320-009-0414-6 | 2    | II    | Mini Pickup, Regular Cab, 2WD, 6-Cylinder, 4900 GVW, 6-1/2' Bed  | Dodge     | Dakota     | \$12,483.00 | \$500-20 Days | Lasher Dodge        |
| 2320-009-0405-5 | 3    | II    | Mini Pickup, Regular Cab, 4WD, 6-Cylinder, 5310 GVW, 6-1/2' Bed  | Dodge     | Dakota     | \$14,180.00 | \$500-20 Days | Swift Auto World    |
| 2320-000-0037-3 | 4    | II    | Mini Pickup, Extended Cab, 2WD, 6-Cylinder, 5300 GVW, 6-1/2' Bed | Dodge     | Dakota     | \$14,689.00 | \$500-20 Days | Lasher Dodge        |
| 2320-009-0402-0 | 5    | III   | Pickup, Regular Cab, 2WD, 8-Cylinder, 6400 GVW, 6-1/2' Bed       | Dodge     | BR1500     | \$13,956.00 | \$500-20 Days | Lasher Dodge        |
| 2320-000-0038-5 | 6    | III   | Pickup, Extended Cab, 2WD, 8-Cylinder, 6400 GVW, 6-1/2' Bed      | Dodge     | BE1500     | \$16,555.00 | \$500-20 Days | Swift Auto World    |
| 2320-009-0415-8 | 7    | IV    | Pickup, Regular Cab, 2WD, 8-Cylinder, 8800 GVW, 8' Bed           | Dodge     | BR2500     | \$16,968.00 | \$500-20 Days | Lasher Dodge        |
| 2320-000-0001-4 | 8    | IV    | Pickup, Extended Cab, 2WD, 8-Cylinder, 6300 GVW, 8' Bed          | Chevrolet | C2500      | \$19,140.00 | \$500-20 Days | Maita Chevrolet     |
| 2320-009-0403-1 | 9    | V     | Pickup, Regular Cab, 2WD, 8-Cylinder, 8800 GVW, 8' Bed           | Dodge     | BR2500     | \$17,642.00 | \$500-20 Days | Swift Auto World    |
| 2320-000-0030-0 | 10   | V     | Pickup, Extended Cab, 2WD, 8-Cylinder, 8600 GVW, 8' Bed          | Chevrolet | C2500      | \$19,530.00 | \$500-20 Days | Maita Chevrolet     |
| 2320-000-0002-6 | 11   | V     | Pickup, Crew Cab, 2WD, 8-Cylinder, 9000 GVW, 8' Bed              | Chevrolet | C3500      | \$22,467.00 | \$500-20 Days | Maita Chevrolet     |
| 2320-000-0003-8 | 12   | V     | Pickup, Regular Cab, 2WD, Turbo Diesel, 8600 GVW, 8' Bed         | Chevrolet | C2500      | \$20,852.00 | \$500-20 Days | Maita Chevrolet     |
| 2320-000-0006-3 | 13   | V     | Cab & Chassis, Regular Cab, 2WD, 8-Cylinder, 8800 GVW            | Dodge     | BR2500     | \$16,743.00 | \$500-20 Days | Del Amo Dodge       |
| 2320-009-0404-3 | 14   | VI    | Pickup, Regular Cab, 4WD, 8-Cylinder, 6400 GVW, 6-1/2' Bed       | Dodge     | BR1500     | \$17,586.00 | \$500-20 Days | Lasher Dodge        |
| 2320-009-0409-2 | 15   | VI    | Pickup, Extended Cab, 4WD, 8-Cylinder, 6600 GVW, 6-1/2' Bed      | Dodge     | BE1500     | \$20,244.00 | \$500-20 Days | Lasher Dodge        |
| 2320-009-0417-1 | 16   | VII   | Pickup, Regular Cab, 4WD, 8-Cylinder, 8600 GVW, 8' Bed           | Chevrolet | K2500      | \$20,349.00 | \$500-20 Days | Good Chevrolet      |
| 2320-009-0433-0 | 17   | VII   | Pickup, Extended Cab, 4WD, 8-Cylinder, 8600 GVW, 8' Bed          | GMC       | Sierra     | \$22,383.00 | \$500-20 Days | Lasher Auto Center  |
| 2320-009-0406-7 | 18   | VII   | Cab & Chassis, Regular Cab, 4WD, 8-Cylinder, 8800 GVW            | Dodge     | BR2500     | \$18,688.00 | \$500-20 Days | Del Amo Dodge       |
| 2320-009-0471-7 | 19   | I     | Mini Van, 8-Passenger, 5950 GVW                                  | Chevrolet | Astro      | \$18,888.00 | \$500-20 Days | Good Chevrolet      |
| 2320-000-0031-2 | 20   | I     | Mini Van, 8-Passenger, AWD, 6100 GVW                             | Chevrolet | Astro      | \$21,298.00 | \$500-20 Days | Good Chevrolet      |
| 2320-009-0419-5 | 21   | II    | Van, 8-Passenger, 7700 GVW                                       | Dodge     | B2500      | \$18,597.00 | \$500-20 Days | Lasher Dodge        |
| 2320-009-0420-1 | 22   | III   | Van, 12-Passenger, 7700 GVW                                      | Dodge     | B2500      | \$19,338.00 | \$500-20 Days | Swift Auto World    |
| 2320-009-0470-5 | 23   | IV    | Van, 15-Passenger, 9500 GVW                                      | GMC       | Savana     | \$21,794.00 | \$500-20 Days | Lasher Auto Center  |
| 2320-009-0020-7 | 24   | IV    | Van, 15-Passenger, 8700 GVW                                      | Dodge     | B3500      | \$21,098.00 | \$500-20 Days | Lasher Dodge        |
| 2320-000-0004-0 | 25   | V     | Mini Van, Cargo, 5600 GVW  | Chevrolet | Astro      | \$17,143.00 | \$500-20 Days | Maita Chevrolet     |
| 2320-000-0022-1 | 26   | V     | Mini Van, Cargo, AWD, 5850 GVW                                   | Chevrolet | Astro      | \$19,658.00 | \$500-20 Days | Good Chevrolet      |
| 2320-009-0421-3 | 27   | VI    | Van, Cargo, 6600 GVW   | Dodge     | B1500      | \$14,946.00 | \$500-20 Days | Lasher Dodge        |
| 2320-000-0005-1 | 28   | VII   | Van, Cargo, 9200 GVW   | Dodge     | B3500      | \$18,267.00 | \$500-20 Days | Lasher Dodge        |
| 2320-233-0107-8 | 29   | I     | Utility Vehicle, 4-Door, 4WD, 4900 GVW                           | Jeep      | Cherokee   | \$20,339.00 | \$500-20 Days | Swift Jeep          |
| 2320-233-0108-0 | 30   | II    | Utility Vehicle, 4-Door, 4WD, 6400 GVW                           | Dodge     | Durango    | \$26,684.00 | \$500-20 Days | Lasher Dodge        |
| 2320-233-0113-3 | 31   | III   | Utility Vehicle, 4-Door, 4WD, 7200 GVW                           | Ford      | Expedition | \$27,396.00 | \$500-20 Days | Downtown Ford Sales |
| 2320-233-0114-5 | 32   | IV    | Utility Vehicle, 4-Door, 4WD, 8900 GVW                           | Ford      | Excursion  | \$29,899.00 | \$600-20 Days | Downtown Ford Sales |
| 2320-000-0026-9 | 33   | I     | Pickup, Regular Cab, 2WD, 10500 GVW, 135" WB (DRW)               | Dodge     | BR3500     | \$19,045.00 | \$500-20 Days | Lasher Dodge        |
| 2320-009-0460-2 | 34   | I     | Cab & Chassis, Regular Cab, 2WD, 11000 GVW, 139" WB (DRW)        | Dodge     | BR3500     | \$18,290.00 | \$500-20 Days | Swift Auto World    |
| 2320-009-0412-2 | 35   | I     | Cab & Chassis, Regular Cab, 4WD, 11000 GVW, 139" WB (DRW)        | Dodge     | BR3500     | \$20,626.00 | \$500-20 Days | Lasher Dodge        |
| 2320-000-0047-6 | 36   | I     | Cab & Chassis, Extended Cab, 11000 GVW, 162" WB (DRW)            | Ford      | F350       | \$20,868.00 | \$500-20 Days | Folsom Lake Ford    |
| 2320-000-0009-9 | 37   | I     | Cab & Chassis, Crew Cab, 2WD, 11000 GVW, 176" WB (DRW)           | Ford      | F350       | \$21,785.00 | \$500-20 Days | Folsom Lake Ford    |
| 2320-000-0027-0 | 38   | II    | Cab & Chassis, Regular Cab, 2WD, 15000 GVW, 135" WB (DRW)        | Chevrolet | C3500 HD   | \$21,978.00 | \$500-20 Days | Good Chevrolet      |

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SPECIFICATION #2320-91G-05: Utility Vehicles

|   | Item #29<br>4WD<br>4-Door<br>Utility Vehicle<br>Jeep Cherokee SE<br>Included<br>124 Amps<br>Included<br>3.55<br>500 cca | Item #30<br>4WD<br>4-Door<br>Utility Vehicle<br>Dodge Durango<br>Included<br>136 Amps<br>Included<br>3.55<br>600 cca | Item #31<br>4WD<br>4-Door<br>Utility Vehicle<br>Ford Expedition<br>Included<br>130 Amps<br>Included<br>3.73<br>650 cca | Item #32<br>4WD<br>4-Door<br>Utility Vehicle<br>Ford Excursion<br>Included<br>130 Amps<br>Included<br>4.3<br>650 cca |
|---|---|--|--|--|
| Make & Model  |   |  |  |  |
| Air Conditioning  |   |  |  |  |
| Alternator  |   |  |  |  |
| Axle, Limited Slip  |   |  |  |  |
| Axle Ratio  |   |  |  |  |
| Battery   |   |  |  |  |
| Brakes  | Power Front Disc Brakes<br>Manufacturer's Standard  | Power Front & Rear Disc Brakes; Front & Rear Anti-Lock Braking System<br>Manufacturer's Standard                     | Power Front & Rear Disc Brakes; Front & Rear Anti-Lock Braking System<br>Manufacturer's Standard                       | Power Front & Rear Disc Brakes; Front & Rear Anti-Lock Braking System<br>Manufacturer's Standard                     |
| Bumpers, Front & Rear   | Manufacturer's Standard   | Manufacturer's Standard  | Manufacturer's Standard  | Manufacturer's Standard  |
| Cooling System (Manufacturer's Optional)                                  | Heavy Duty with Coolant Recovery  | Heavy Duty with Coolant Recovery   | Heavy Duty with Coolant Recovery   | Heavy Duty with Coolant Recovery   |
| Engine  | 6-Cylinder, 242", SFI (4.0L)  | V8, 360", SEFI (5.9L)  | V8, 330", SEFI (5.4L)  | V10, 415", SEFI (6.8L)   |
| Fuel Tank Capacity  | 20 Gallons  | 25 Gallons   | 30 Gallons   | 30 Gallons   |
| Gauges  | Not Required  | Included   | Included   | Included   |
| GVW   | 4900 Lbs.   | 6400 Lbs.  | 7200 Lbs.  | 8900 Lbs.  |
| Heater  | Included  | Included   | Included   | Included   |
| Hood Release, Inside  | Not Required  | Included   | Included   | Included   |
| Hubbs   | Front Disconnect  | Front Disconnect   | Front Disconnect   | Front Disconnect   |
| Mirrors, Exterior, Left & Right   | Manufacturer's Standard   | Manufacturer's Standard  | Low-Mount, Swing-Away, 5" x 8" (Appx.)   | Low-Mount, Swing-Away, 5" x 8" (Appx.)   |
| Radio w/Antenna   | AM/FM ETR Stereo  | AM/FM ETR Stereo w/Cassette  | AM/FM ETR Stereo w/Cassette  | AM/FM ETR Stereo w/Cassette  |
| Restraint System (Air Bags)   | Dual Air Bags   | Dual Air Bags  | Dual Air Bags  | Dual Air Bags  |
| Shock Absorbers, Front & Rear   | Included  | Included   | Included   | Included   |
| Skid Plate System, Under-Carriage   | Maximum Available   | Maximum Available**  | Maximum Available**  | Maximum Available**  |
| Speed Control   | Included  | Included   | Included   | Included   |
| Stabilizer Bars, HD, Front & Rear   | Included  | Included   | Included   | Included   |
| Steering, Power   | Included  | Included   | Included   | Included   |
| Steering, Tilt  | Included  | Included   | Included   | Included   |
| Transmission (with Manufacturer's Standard Water/Oil Transmission Cooler) | 4-Speed Automatic with Overdrive  | 4-Speed Automatic with Overdrive   | 4-Speed Automatic with Overdrive   | 4-Speed Automatic with Overdrive   |
| Upholstery  | Cloth   | Cloth  | Cloth  | Cloth  |
| Wheels & Tires (5)*   | All Terrain P225/75R15 OWL  | All Terrain P235/75R15 OWL   | All Terrain P255/70R16 OWL   | All Terrain LT265/75R16 OWL  |
| Wheelbase   | 101.4"  | 115.9"   | 119"   | 137"   |
| Wipers, Intermittent  | Included  | Included   | Included   | Included   |

\*Spare Tire Shall Be Mounted & Secured On Production-Type Carrier. All Tires & Wheels

Shall Be Same Brand, Tread Design, Size, Load Range & Appearance.

\*\*Includes Front Differential, Fuel Tank & Transfer Case Skid Plates

**All-vinyl seats do not meet specification!**

Do not accept all-vinyl unless you are given a credit by the dealer!