



# MARIPOSA COUNTY

Public Works · 209 966 5356



## **RESOLUTION - ACTION REQUESTED 2019-462**

MEETING: August 6, 2019  
TO: The Board of Supervisors  
FROM: Mike Healy, Public Works Director  
RE: Approve Funded Vehicle Procurements / Asset Retirement

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### **RECOMMENDATION AND JUSTIFICATION:**

Purchase Three (3) Large Dump Trucks a Patch Truck and an Aerial Truck with Chip Body for Use in Roads Maintenance and Authorize the Retirement and Sale at Public Auction of Truck 914 and 932, Sell Truck 913 to Solid Waste and Approve Truck 912 as a Backup Sander Truck in the Event There Are Warranty Issues with a New Truck an Increase to the Countywide Fleet by Three Pieces of Equipment.

Equipment Vehicles 912, 913 and 914 are all 1991 GMC 10 Wheel Dump Trucks which are fast approaching 30 years in service. We recommend selling one of these vehicles to Solid Waste as they can neither afford to purchase a new truck and the truck will be used to shuttle loads on property with very little on-road travel. One truck I would recommend retaining through the next winter season just to insure that warranty or manufacturer recall issues don't leave us without sufficient vehicles to sand roads in the winter season.

Equipment Vehicle 932 is a 1993 GMC Kodiak Patch Truck that, just as the other vehicles has reached its expected life-cycle and needs to be replaced before major mechanical issues develop into lack of reliability and become a major cost per mile service issue.

The total cost per Dump Truck is \$176,645.59 per vehicle and \$196,640.66 for the fully equipped Patch Truck and \$144,437.00 for the Aerial Truck. The current available funding in the Roads Equipment Replacement Fund is approximately \$1,587,445. This procurement will increase the size of the County Fleet by three.

### **BACKGROUND AND HISTORY OF BOARD ACTIONS:**

All of these vehicle/Equipment items have been planned and sufficient money is available in the Roads Equipment Funding Account.

### **ALTERNATIVES AND CONSEQUENCES OF NEGATIVE ACTION:**

These vehicles would continue in service and experience higher repair and mechanical repair costs and the reliability and dependability of this equipment will

## Resolution - Action Requested 2019-462

continue to diminish at an increasingly rapid rate.

### **FINANCIAL IMPACT:**

**Funding is available to accomplish all of these procurements of equipment through the Roads Equipment Replacement Fund. Replacement funds are not typically used to purchase new additions to the Road fleet. It is possible that future Roads equipment replacement will need to be accomplished using Roads operating funds if there is a deficit in the Roads Equipment Replacement Fund as a result of this action.**

### **ATTACHMENTS:**

**Dump Truck Procurement (PDF)**  
**Patch Truck Procurement (PDF)**  
**Aerial Truck Procurement (PDF)**

**RESULT: ADOPTED [UNANIMOUS]**

**MOVER:** Marshall Long, District III Supervisor

**SECONDER:** Kevin Cann, District IV Supervisor

**AYES:** Rosemarie Smallcombe, Marshall Long, Kevin Cann, Miles Menetrey

**EXCUSED:** Merlin Jones

# Western Truck Parts & Equipment

## CUSTOMER PURCHASE ORDER

- For New & Used Vehicles -

Tom King - Phone: (530) 246-2460 - Cell: 530-229-4781 - Email: tking@wtpe.com

**Date:** 04/18/2019  
**Seller:** Western Truck Parts & Equipment  
**City/State:** Redding, CA 96003

**Purchaser:** MARIPOSA COUNTY PUBLIS WORKS  
**Address:** 4639 Ben Hur Road  
**City/State/Zip:** Mariposa CA 95338  
**Phone/Contact:** (209)742-1141

I hereby order from you, subject to all terms and conditions contained herein and the ADDITIONAL PROVISIONS printed on Page 1 of this form, the following equipment for delivery on or about: \_\_\_\_\_

QTY	Year	Nov/Used	Make	Model	Serial Number	Stock #	Body	Price
1	2020	New	PETERBILT	367		QUOTE		\$161,570.00

**Additional Items:**

Delivery to Mariposa  
 Enoven Truck Body QUOTE 75865  
 FLOORING, DETAIL

2019 SOURCEWELL 081716-PMC PRICING 41.04%

TRADE - IN(S)		Cash Price:	\$161,570.00
Yo/Make/Model		Estimated Sales Tax:	\$14,953.09
VIN. #		Title & DOC Fee:	\$85.00
Body Type		Estimated FET:	\$0.00
Allowance		Estimated Licensing:	\$37.50
Amt. Owing		<b>Total Cash Price:</b>	<b>\$176,645.59</b>
Lienholder		Down Payment:	
Net Trade Allow.		Nonrefundable Deposit:	
		Net Trade In:	\$0.00
		Total Down:	0.00
		<b>Cash Due On Delivery:</b>	<b>\$176,645.59</b>

If a trade-in is delivered to Dealer in a different condition than appraised, or its parts or attachments have been removed or substituted, then it shall be reappraised, and the difference in value shall be paid in cash to Dealer. Purchaser warrants that ownership, and titles of trade-ins are free and clear of all liens and encumbrances except as noted and will pay in cash to Dealer any undisclosed amounts owed. If any such cash adjustment is not paid on demand, purchaser authorizes Dealer to repossess the vehicle.

If the unpaid balance of cash price stated above is the proceeds of a time payment agreement as noted below, all terms and conditions of that agreement are hereto made part of and an attachment to this order by this reference.

**NOTE: USED VEHICLES ARE SOLD "AS IS" WITH NO WARRANTY, unless otherwise certified by Seller in Writing.**

Unpaid Balance Financed By: \_\_\_\_\_

**PURCHASER ACKNOWLEDGES RECEIPT OF AN EXACT COPY OF THIS ORDER, and the additional provisions printed on page 1.**

NOTE: This order is subject to written acceptance of the Seller by a manager as indicated below. Purchaser's deposit will be refunded if not accepted, otherwise, deposit is non-refundable.

**Customer Acceptance:**

**Management Acceptance:**

Deal#:

DE-23554-2/2019-20613

(Date)

(Date)

# Western Truck Parts & Equipment

## CUSTOMER PURCHASE ORDER

- For New & Used Vehicles -

Tom King - Phone: (530) 246-2460 - Cell: 530-229-4781 - Email: tking@wtpe.com

**Date:** 05/17/2019  
**Seller:** Western Truck Parts & Equipment  
**City/State:** Redding, CA 96003

**Purchaser:** MARIPOSA COUNTY PUBLIS WORKS  
**Address:** 4639 Ben Hur Road  
**City/State/Zip:** Mariposa CA 95338  
**Phone/Contact:** (209)742-1141

I hereby order from you, subject to all terms and conditions contained herein and the ADDITIONAL PROVISIONS printed on Page 2 of this form, the following equipment for delivery on or about: \_\_\_\_\_

QTY	Year	New/Used	Make	Model	Serial Number	Stock #	Body	Price
1		New	PETERBILT	348		QUOTE		\$113,614.00

**Additional Items:**  
 FLOORING, DETAIL

Delivery to Mariposa

348 4X4  
 QUOTE USING 2019 SOURCEWELL PRICING

	<b>Cash Price:</b>	\$113,614.00
	<b>Estimated Sales Tax:</b>	\$10,517.16
	<b>Title &amp; DOC Fee:</b>	\$85.00
	<b>Estimated FET:</b>	\$0.00
	<b>Estimated Licensing:</b>	\$30.50
	<b>Total Cash Price:</b>	\$124,246.66
	<b>Down Payment:</b>	
	<b>Nonrefundable Deposit:</b>	
	<b>Net Trade In:</b>	\$0.00
	<b>Total Down:</b>	0.00
	<b>Cash Due On Delivery:</b>	\$124,246.66

	TRADE - IN(S)	
Yr/Make/Model		
VIN. #		
Body Type		
Allowance		
Amt. Owing		
Lienholder		
Net Trade Allow.		

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**Customer Acceptance:**

**Management Acceptance:**

Deal#:

DE-23554/2019-20613

(Date)

(Date)



# Enoven Truck Body & Equipment

2904 Duluth St  
West Sacramento, CA 95691  
916-372-9692

## Quote #: 75129

Date: 11/27/201  
CustID: 33297

Thank you for the opportunity to quote your business, please call if you have any questions.

County of Mariposa  
Fleet Maintenance  
4639 Ben Hur Road  
Mariposa, CA 95338

County of Mariposa  
Fleet Maintenance  
4639 Ben Hur Road  
Mariposa, CA 95338

Attn: Brad Jouett  
209-966-2298  
bjouett@mariposacounty.org

Qty>=	Description	Unit Price	Ext Price
1	<p><b>Dump Body: 10' Williamsen-Godwin, WG10-2632</b></p> <p>(REQUIRES 108" C/A WITH EMULSION TANK MOUNTED AFT OF CAB)</p> <ul style="list-style-type: none"> <li>- Capacity: 5.7 to 7.5 cu.yds.</li> <li>- Floor: 3/16" AR450 knee braced side to floor with 8" Channel Longsills</li> <li>- Sides: 26" Tall, 3/16" Hi-Tensile Steel Inner Wall and 10ga Hi-Tensile Steel Outer Wall with formed top and bottom rail, (1) horizontal "V" side brace, and cheater board holders               <ul style="list-style-type: none"> <li>- 2" X 8" Wood Cheater Boards installed</li> <li>- Three rung underbody pull out ladder at front driver side corner with "ENOVEN" step and grabhandles on side of body</li> <li>- (1) shovel and (1) broom holder mounted to outside of front posts, one per side</li> </ul> </li> <li>- Headboard: 32" Tall, 3/16" Hi-Tensile Steel with one horizontal "V" brace, 20" 10ga Hi-Tensile bolt on cab protector, and integral tarp housing</li> <li>- Tailgate: 32" Tall, 3/16" Hi-Tensile Steel Inner Wall and 10ga Hi-Tensile Steel Outer Wall, Air Release</li> <li>- 8" X 10ga Hi-Tensile steel bolt on Spreader Apron with Spreader Chains and chain catches on rear posts               <ul style="list-style-type: none"> <li>- Apron mounting holes to be slotted so apron can tilt to 60 degree angle</li> </ul> </li> <li>- 2.5" Red LED Clearance Lamps at top of rear posts</li> <li>- 4" ECCO Amber LED strobe lamps at top of rear posts wired to OEM dash switch</li> <li>- 4" Round LED S/T/T lamps and B/U in rear posts below strobes</li> <li>- 2.5" Red LED marker lamps in side of rear posts</li> <li>- Red LED ID lamps mounted above hitch plate</li> <li>- OEM S/T/T/BU Lamps and license plate lamp mounted at end of frame</li> <li>- Air lift "ENOVEN" mudflaps aft of tires wired to switch in console               <ul style="list-style-type: none"> <li>- Flaps to have chain up provisions</li> </ul> </li> <li>- Back up alarm</li> <li>- Painted White</li> <li>- Installed and Certified</li> </ul>	\$21,735.00	\$21,735.00

Qty>=	Description	Unit Price	Ext Price
	<ul style="list-style-type: none"> <li>- Champion C820SF Double Acting Underbody Hoist with capacity of 22.1tons at 50degree dump angle and 12" overhang</li> <li>- Hotshift PTO and direct mount gear pump with internal pressure relief</li> <li>- Air shift selector valve to switch between "HOIST" and "EMULSION PUMP" with control mounted in dash</li> <li>- Flow control with pressure relief valve on emulsion pump circuit to provide 6gpm at 1,500psi</li> <li>- Remote dump valve on hoist circuit</li> <li>- Hoist control console mounted in cab between seats with PTO controls, air dump control, electric tailgate lock switch with red cover, and electric air lift mud flaps switch with red cover</li> <li>- 25gal steel hydraulic tank with internal return line filter mounted to frame rail, driver side</li> <li>- Body up lamp in dash</li> <li>- Body prop</li> </ul>		
	- Installed and Certified		
1	<b>Accessories: 1/2" Buck Plate with Hitch</b>	\$1,670.00	\$1,670.00
	<ul style="list-style-type: none"> <li>- 2.5" Receiver Tube (22" hitch height)</li> <li>- 30ton Pintle Hitch mounted above receiver tube</li> <li>- Safety Chain Keyholes</li> <li>- 5/8" D-rings welded to side gussets of plate</li> <li>- 7-Way RV Trailer Socket</li> <li>- License plate lamp</li> <li>- (2) LED work lamps mounted at hitch area wired to OEM dash switch</li> <li>- Painted Black</li> </ul>		
1	<b>Accessories: Manual Pulltarp</b>	\$1,120.00	\$1,120.00
	- Ashphalt Vinyl tarp with grommets mounted inside integrated tarp housing		
1	<b>Accessories: Toolbox, 36"</b>	\$500.00	\$500.00
	<ul style="list-style-type: none"> <li>- 36" X 18" X 18" Buyer's XD steel toolbox mounted to frame rail, passenger side</li> <li>- Powdercoated Black</li> </ul>		
1	<b>Accessories: Emulsion Spray System</b>	\$15,825.00	\$15,825.00
	TANK MOUNTED AFT OF CAB IN FRONT OF BODY		
	<ul style="list-style-type: none"> <li>- PB Model BH-100-15</li> <li>- Emulsion Spray Unit heated by truck cooling system</li> <li>- Hydraulic power to pump provided by truck system</li> <li>- 15gal Solvent Tank</li> <li>- 85gal Emulsion Tank</li> <li>- 25' hose with wand with storage brackets on side of body</li> <li>- Auxiliary electric heat</li> <li>- Tank painted Black</li> </ul>		

Qty>=	Description	Unit Price	Ext Price
1	<b>Accessories: Spray Bottle Holder</b> - 10" X 10" X 16" 12ga fabricated bin to hold standard garden sprayer (asphalt release agent) - Installed to passenger side frame rail - Painted Black	\$550.00	\$550.00
1	<b>Accessories: Beacon Lamp</b> - Stainless steel mounting channels attached to OEM beacon lamp mounting brackets - ECCO 5550A amber LED mini lightbar mounted to SSTL mounting channels wired to OEM upfitter switch	\$759.00	\$759.00
1	<b>Accessories: Removable, Hinged Shovel Pan</b> - 3/16" Hi-Tensile Steel, Formed with L-shaped trough and end gussets - Bottom sheet hinged to rear wall - Connects to dump body hitch with fabricated brackets - Painted Black	\$2,139.00	\$2,139.00
1	<b>OPTION: Upgrade Central Hydraulics, Force America</b> THIS WOULD BE THE COST TO UPGRADE THE HYDRAULIC SYSTEM TO A CENTRAL HYDRAULIC SYSTEM WITH THE FOLLOWING COMPONENTS: 1) FRONT OR TRANSMISSION MOUNTED LOAD SENSE PISTON PUMP WITH MANUAL SHUTOFF VALVE AND HIGH PRESSURE FILTER 2) AIR ACTUATED LOAD SENSE VALVE BANK (D/A HOIST, S/A EMULSION PUMP, S/A PLOW LIFT, D/A PLOW REVERSE, 12V AUGER AND SPINNER) 3) PAINTED STEEL VALVE ENCLOSURE INTEGRATED WITH 35GAL RESERVOIR WITH INTERNAL FILTER AND TEMP/LEVEL SENSOR. ENCLOSURE MOUNTED TO FRAME RAIL, DRIVER SIDE 4) IN-CAB AIR CONTROL CONSOLE WITH SINGLE AXIS HOIST IN LOWER BANK; DUAL AXIS FRONT FLOW (S/A LIFT, D/A REVERSE) IN UPPER BANK 5) SPREADER ON/OFF, EMULSION PUMP ON/OFF, HITCH LAMPS, AND STROBE LAMP SWITCHES IN CONSOLE 6) BODY UP LAMP IN CONSOLE 7) SSC3100 ELECTRIC SPREADER CONTROL, OPEN LOOP, RAM MOUNTED 8) ALL HARNESSSES, CABLES, BRACKETS, AND HOSES TO COMPLETE INSTALLATION 9) (3) HYDRAULIC DISCONNECTS AT FRONT BUMPER FOR FRONT PLOW AND (3) AT END OF FRAME IN HITCH PLATE FOR SPREADER 10) AIR REGULATOR (110PSI) AND OILER MOUNTED ON PASSENGER SIDE FRAME RAIL 11) ROAD/AIR TEMPERATURE SENSOR MOUNTED TO DRIVER SIDE MIRROR ARM WITH WIRELESS DISPLAY IN CAB	\$14,576.00	\$14,576.00

Qty>=	Description	Unit Price	Ext Price
1	<b>OPTION: Snow Plow, Henke 36R10IS, ECT</b>	\$13,520.00	\$13,520.00
	<ul style="list-style-type: none"> <li>- 36" high 10 gauge rolled plate moldboard with rubber snow shield</li> <li>- External Compression Trips</li> <li>- Hydraulic power reverse with (2) 3" X 10" X 2" double acting cylinders</li> <li>- Cushion valve to relieve plow power reversing cylinders</li> <li>- Pivot push-beam: 4" X 4" X 3/8"</li> <li>- Circle frame: 3-1/2" X 3-1/2" X 1/2"</li> <li>- A-Frame: All structural channel with heavy duty bushing and pivot pin</li> <li>- Stacked steel/carbide cutting edge</li> <li>- Universal Quick Hitch Swivel Plate</li> <li>- SQH Adaptor and Flat Plate</li> <li>- 3" X 10" single acting lift cylinder</li> <li>- Plow painted Black</li> </ul>		

**TOTAL      \$72,394.00**

All prices are FOB unless stated otherwise. This quotation is good for 30 days, subject to our inspection and/or rejection of any materials that might be received by us for processing and subject to change or withdrawal without notice. Materials or parts to be plated must be of plating quality. Acceptance of this quotation is confirmed by issue and acceptance of a purchase order and/or receipt and processing of the parts with reference to this quotation. This quotation was made expressly upon your request and is confidential and non transferable. We will exercise the utmost care while processing your parts or order but limit our liability to the quoted price.

**Terms of Sale:**

Net10

**Enoven Truck Body & Equipment**

Authorized by: senochian

Date: 5/12/2019

Printed: 5/12/2019 7:48:56 PM





Opportunity Number: 1136744  
 Quotation Number: 516657  
 Sourcewell Contract #: 012418-ALT  
 Date: 5/17/2019

Quoted for: County of Mariposa  
 Customer Contact:  
 Phone: / Email:

Quoted by: Emily Barneycastle  
 Phone: / Email: 919-528-8003 / emily.barneycastle@altec.com  
 Altec Account Manager: William Hamburger

**REFERENCE ALTEC MODEL**

LR756	Overcenter Articulating Aerial Device (Insulated)	\$139,091
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**(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)**

1			
2			
3			
4			

**(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)**

1	SPOT3	FOUR (4) POINT STROBE SYSTEM (LED)	\$561
2			
3			
4			
5			
6			
7			
8			
<b>SOURCEWELL OPTIONS TOTAL:</b>			<b>\$139,652</b>

**(B.) OPEN MARKET ITEMS (Customer Requested)**

1	UNIT	LR7-56 M2-106 4x2 Auto	
2	UNIT & HYDRAULIC ACC		
3	BODY		
4	BODY & CHASSIS ACC		
5	ELECTRICAL		
6	FINISHING		
7	CHASSIS		
8	OTHER		
<b>OPEN MARKET OPTIONS TOTAL:</b>			<b>\$0</b>

**SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$139,652**  
**Delivery to Customer: \$4,785**  
**TOTAL FOR UNIT/BODY/CHASSIS: \$144,437**

**(C.) ADDITIONAL ITEMS (items are not included in total above)**

1			
2			
3			
4			

**\*\*Pricing valid for 45 days\*\***

**NOTES**

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

**TO ORDER:** To order, please contact the Altec Account Manager listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** No later than **270-330** days ARO, FOB Customer Location

**TERMS:** Net 30 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

**BUILD LOCATION:** Creedmoor, NC