

DEPARTMENT: Public Works

By: Michael Edwards

Phone: 966-5356

RECOMMENDED ACTION AND JUSTIFICATION:

(Policy Item: Yes \_\_\_ No X )

Resolution authorizing Public Works to purchase two (2) new John Deere 770CH motor graders from the State of California Multiple Award Schedule (CMAS) Contract # 4-98-38-004A Schedule A-GSA#GS-30F-1021D (John Deere) expiration 9/30/2000.

During budget deliberations the Board approved the appropriation of funds (see Attachment #1). Vendor pricing is \$146,611 each plus tax, less a trade-in of \$12,500 (see Attachment #2). The purchase will be a five-year lease-purchase at an approximate annual payment of \$71,474, see (Attachment #3). Attachment #4 is a copy of the CMAS schedule.

BACKGROUND AND HISTORY OF BOARD ACTIONS:

The Board has previously authorized purchases from the State of California Contract for vehicles and equipment.

LIST ALTERNATIVES AND CONSEQUENCES OF NEGATIVE ACTION:

Do not approve purchase from State Contract and require Public Works to go through the open bidding process which will take an additional two months minimum and likely result in higher bids.

COSTS: ( ) Not Applicable	
A. Budgeted current FY>	\$ 74,244
B. Total anticipated Costs>	\$ 71,474
C. Required additional funding>	\$ 0
D. Internal transfers>	\$

SOURCE: ( ) 4/5th Vote Required	
A. Unanticipated revenues>	\$
B. Reserve for contingencies>	\$
C. Source description: > <u>Heavy Equipment Replacement</u>	
Balance in Reserve Contingencies, If Approved:	
\$	

SPECIAL INSTRUCTIONS:  
List the attachments and number the pages consecutively:

1. Budget Appropriation (1 pg)
2. Copy of bid (2 pgs)
3. Price calculations (1 pg)
4. Copy of CMAS (1 pg.)

CLERK'S USE ONLY

Res. No.: 99-359 Ord. No.: \_\_\_\_\_  
Vote - Ayes: 5 Noes: \_\_\_\_\_  
Absent: \_\_\_\_\_ Abstained: \_\_\_\_\_

Approved  Denied  
 Minute Order Attached  No Action Necessary

The foregoing instrument is a correct copy of the original on file in this office

Date: \_\_\_\_\_

ATTEST: \_\_\_\_\_  
MARGIE WILLIAMS, Clerk of the Board

By: \_\_\_\_\_  
Deputy

ADMINISTRATIVE OFFICER'S RECOMMENDATION:

This item on agenda as:

- \_\_\_\_\_ Recommended
- \_\_\_\_\_ Not Recommended
- \_\_\_\_\_ For Policy Determination
- \_\_\_\_\_ Submitted with Comment
- \_\_\_\_\_ Returned for Further Action

Comment: \_\_\_\_\_

C.A.O. Initials: Jh

**PROJECTED HEAVY EQUIP. LEASE/PURCHASE 1999-00**  
60 MONTH CONTRACT

QTY.	TYPE	DESCRIPTION	DEPT.	CLASS	APPROX. COSTS	TOTAL COSTS	*ANNUAL PAYMENT
3	TRUCK	6 WHEEL W/6CY DUMP BED	ROADS	612	\$50,000	\$150,000	\$34,800
2	GRADER	770BH	ROADS	630	\$160,000	\$320,000	\$74,244
2	BACKHOES	CASE 590	ROADS	623	\$80,000	\$160,000	\$37,116
7	<b>TOTAL LEASE/PURCHASES FROM HEAVY EQUIPMENT</b>					<b>\$630,000</b>	<b>\$146,160</b>

\*Based on 6% interest calculation.

**PROJECTED HEAVY EQUIP. STRAIGHT PURCHASE 1999-00**

QTY.	TYPE	DESCRIPTION	DEPT.	CLASS	APPROX. COSTS	TOTAL COSTS
1	SWEeper	SWEEPSTER H-84	ROADS	711	\$23,000	\$23,000
1	CHIPPER	BRUSH CHIPPER	ROADS	760	\$20,000	\$20,000
2	ROLLER	ASPHALT ROLLER & TRAILER	ROADS	640	\$40,000	\$80,000
1	STRIPER	LAZER ROAD STRIPER*	ROADS	830	\$34,000	\$34,000
5	<b>TOTAL PURCHASES FROM HEAVY EQUIPMENT</b>					<b>\$157,000</b>

\* ALREADY PURCHASED.

**TOTAL FROM HEAVY EQUIPMENT REPLACEMENT 1999-00**

**\$303,160**

**CURRENT HEAVY EQUIPMENT REPLACEMENT BUDGET**

**\$461,671**



# EMPIRE EQUIPMENT Co.



2850 El Centro Road  
Sacramento, CA 95833-9703  
916/922-7181

8855 S. El Dorado St.  
French Camp, CA 95231-9750  
209/983-8122

3000 San Antonio Rd.  
Fowler, CA 93625  
559/264-7333

415 E. 9th Street  
Gilroy, CA 95020-6602  
408/848-4150

38600 Cedar Blvd.  
Newark, CA 94560-4800  
510/790-3600

5380 Commerce Blvd.  
Rohnert Park, CA 94928-1626  
707/584-9161

20769 Industry Road  
Anderson, CA 96007-8703  
530/365-0091

475 E. Park Avenue  
Chico, CA 95928-7166  
530/342-2414

1255 Spice Island  
Sparks, NV 89431-6512  
775/359-3371

20 Depot Road  
Fernbridge, CA 95540-9707  
707/725-5174

October 11, 1999

Mariposa County  
4639 Ben Hur Road  
Mariposa, CA 95338

Mr. Kent Woolsey

1-"New" John Deere Motor Grader Model 770CH  
John Deere 6081H 155 to 185 net HP  
Turbocharged Diesel Engine  
Cab - Low Profile with AC & 40,000 BTU heater  
Front & rear windshields wipers.  
Lower wipers, floor mat  
Cab/blade and under cab worklights, front & rear.  
Deluxe cloth seat w/armrests  
95 amp alternator, dual 1400 CCA batteries  
Dual defroster fans.  
13' Moldboard w/8" edge and overlay end bits.  
Tires, Goodyear 17.5 X 25 L-2 type  
Beacon switch wiring, 24/12 convertor  
Front V type scarifier  
Rear ripper/scarifier parallelogram  
Dual mirrors

Purchase Price \$146,611.00  
+ tax 146,611.00

Thank you for this opportunity to quote Quality John Deere Equipment.

Rob Hubman  
Regional Sales Manager





# EMPIRE EQUIPMENT Co.



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209/883-8122

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510/790-3600

5300 Commerce Blvd.  
Redmont Park, CA 94928-1826  
707/584-9181

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Antioch, CA 94507-9703  
530/365-0091

475 E. Park Avenue  
Clifton, CA 95928-7106  
530/342-2414

1255 Spice Island  
Sparks, NV 89431-6512  
775/350-3371

20 Depot Road  
Fornbridge, CA 95540-9707  
707/725-5174



November 2, 1999

County of Mariposa  
4639 Ben Hur Rd.  
Mariposa, CA 95338

Attn: Kent

EMPIRE EQUIP FRESNO CA 95338

1-770 S/N 004793T

Trade Value - \$12,500.00

Thank you,

Rob Hubman  
Territory Sales Manager

<b>MOTOR GRADER</b>	<b>QTY.</b>	<b>EACH</b>	<b>TOTAL</b>
<b>John Deere Model 770CH</b>	<b>2</b>	<b>\$146,611.00</b>	<b>\$293,222.00</b>
<b>Trade-In 1977 Model 770</b>	<b>1</b>	<b>\$12,500.00</b>	<b><u>(\$12,500.00)</u></b>
			<b>\$280,722.00</b>
<b>Tax</b>		<b>0.0725</b>	<b><u>\$20,352.35</u></b>
<b>Total</b>			<b><u><u>\$301,074.35</u></u></b>
<b>5 Year Lease/Purchase</b>			
<b>Approx. annual payment @ 6%</b>			<b>\$71,473.88</b>



State of California

# MULTIPLE AWARD SCHEDULE SUPPLEMENT NO. 1K Empire Equipment Co. L.P.

4-98-38-0004A - Brand-John Deere  
Construction Equip-Backhoe, Loader  
Construction Equip-Scraper, Accessories

**CONTRACT NUMBER** 4-98-38-0004A 10/11/1995 through 9/30/2000  
**AND GSA\* TERM:**  
**DISTRIBUTION:** STATEWIDE


\*or other similar schedules as defined by CMAS Unit  
**CMAS Schedule A - GSA #GS-30F-1021D (John Deere)**

This supplement replaces in its entirety Empire Equipment Co. L.P.'s existing California Multiple Award Schedule (CMAS) which expires on 9/30/2000.

This contract is available for use by State of California agencies and any city, county, city and county, district or other local governmental body or corporation empowered to expend public funds. While the State makes this contract available, each local agency should make its own determination whether the CMAS program is consistent with their procurement policies and regulations.

CMAS Contractors are required to provide all CMAS and Federal contract terms and conditions with the list(s) of products, services, and prices. These terms and conditions may include guarantees and other important provisions not included on the contract cover page. PLEASE REQUEST FROM CONTRACTOR A COPY OF ALL CONTRACT TERMS AND CONDITIONS IF NOT PROVIDED INITIALLY.

REPLACE "JOHN DEERE CONSTRUCTION EQUIPMENT" WITH "EMPIRE EQUIPMENT CO. L.P." WHERE "JOHN DEERE CONSTRUCTION EQUIPMENT" IS REFERENCED IN THE FEDERAL TERMS AND CONDITIONS.

  
**HARVEY MAKISHIMA, Program Analyst, California Multiple Award Schedule Unit** Effective Date: **10/15/1998**