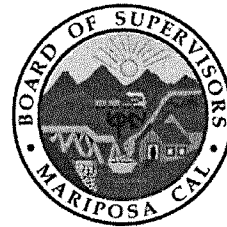




MARIPOSA COUNTY

Public Works · (209) 966-5356



RESOLUTION - ACTION REQUESTED 2014-605

MEETING: November 25, 2014

TO: The Board of Supervisors

MINUTE ORDER ATTACHED

FROM: Doug Wilson, Interim Public Works Director

RE: Authorize Fleet Services to Solicit Proposals for Auction Services

RECOMMENDATION AND JUSTIFICATION:

Authorize Public Works/Fleet Services to Solicit Requests for Proposals for Auction Services for Vehicles and Equipment; Authorize Public Works to Award the Agreement to the Lowest Most Responsible Bidder; Authorize the Board of Supervisors Chair to Sign the Agreement (Subject to Approval as to Form by County Counsel); and Authorize the Fleet Superintendent to Sign Titles for Vehicles Going to Auction.

The current contract for auction services with Roger Ernst and Associates has been terminated by Roger Ernst and Associates as they are no longer in business, and it is necessary to identify another company that can provide auction services for the County. As vehicles and equipment are replaced each year per Board approval, the replaced vehicles and equipment are sold to recover any remaining value. The funds collected from the auction proceeds are placed back into the replacement fund for the vehicle or equipment that replace it. If the vehicle was grant funded the proceeds are allocated per the grant guidelines.

BACKGROUND AND HISTORY OF BOARD ACTIONS:

The Board approved the last contract for auction services on September 19, 2006.

ALTERNATIVES AND CONSEQUENCES OF NEGATIVE ACTION:

A negative action will leave the County without the services of an auctioneer to dispose of excess/obsolete vehicles and equipment.

ATTACHMENTS:

RFP for Auction Services 2014 (PDF)

CAO RECOMMENDATION

Requested Action Recommended

Mary Hodson
Mary Hodson, Interim CAO 11/19/2014

RESULT: ADOPTED BY CONSENT VOTE [UNANIMOUS]

MOVER: Janet Bibby, District III Supervisor

SECONDER: John Carrier, District V Supervisor

AYES: Stetson, Jones, Bibby, Cann, Carrier



COUNTY of MARIPOSA

P.O. Box 784, Mariposa, CA 95338 (209) 966-3222

KEVIN CANN, CHAIR
MERLIN JONES, VICE-CHAIR
LEE STETSON
JANET BIBBY
JOHN CARRIER

DISTRICT IV
DISTRICT II
DISTRICT I
DISTRICT III
DISTRICT V



MARIPOSA COUNTY BOARD OF SUPERVISORS

MINUTE ORDER

TO: DOUG WILSON, Interim Public Works Director

FROM: RENE' LaROCHE, Clerk of the Board *RL*

SUBJECT: Authorize Public Works/Fleet Services to Solicit Requests for Proposals for Auction Services for Vehicles and Equipment; Authorize Public Works to Award the Agreement to the Lowest Most Responsible Bidder; Authorize the Board of Supervisors Chair to Sign the Agreement (Subject to Approval as to Form by County Counsel); and Authorize the Fleet Superintendent to Sign Titles for Vehicles Going to Auction

Resolution: 14-605

THE BOARD OF SUPERVISORS OF MARIPOSA COUNTY, CALIFORNIA

ADOPTED THIS Order on November 25, 2014

ACTION AND VOTE:

CA25. **Public Works RES-2014-605**

Authorize Public Works/Fleet Services to Solicit Requests for Proposals for Auction Services for Vehicles and Equipment; Authorize Public Works to Award the Agreement to the Lowest Most Responsible Bidder; Authorize the Board of Supervisors Chair to Sign the Agreement (Subject to Approval as to Form by County Counsel); and Authorize the Fleet Superintendent to Sign Titles for Vehicles Going to Auction

Regarding CA25, Supervisor Jones discussed a past disposition of old fire engines, noting that the County received more money when it was done in-county and he would like to see a return to that rather than using an auction company. Doug Wilson responded that the equipment to be disposed of will be a little better than junk, and does not have the nostalgia value that the fire trucks had. Barbara Carrier/Public Works Assistant Director - Support Services noted that they have been going with an auction company since the early 1990's because they found that to be more cost effective as they don't get much money for the items, and noted that the RFP requires the auction company to be responsible for transferring titles, etc. Supervisor Jones remarked that he would at least like to open up the idea as there are people in the county who would love to bid on the heavy equipment. Barbara Carrier noted that the County used to hold surplus equipment auctions here but got away from it. Supervisor Cann suggested that the question might be considered between now and the time we're ready to go with the next one. Barbara Carrier responded, noting that the RFP has not yet been sent out, so it is at the Board's discretion. Supervisor Jones inquired if Public Works could consider both options. Ms. Carrier affirmed. Supervisor Jones noted that to be his preference. Supervisor Carrier commented that he has dealt with vehicle auctions in the past and having someone else haul the equipment and do all of the paperwork is a huge savings in time and inconvenience; noted that it may gain a little bit by holding the auction at our facility, but anything not sold then has to be hired out in order to scrap it; noted his preference is to hire a turnkey operation because it is labor intensive to do in-house. Supervisor Carrier noted that there are also issues with items that do sell, as people coming to pick things up need help with loading and off-loading which is a liability issue. Supervisor

Bibby inquired as to the number of surplus vehicles; and noted that she believes that the County took a loss when they did their own auction on the Human Services building. Ms. Carrier responded that they have been using an auction company to dispose of surplus vehicles since the 1990's; and noted that there are approximately 64 vehicles to go to auction. Supervisor Cann noted that Yosemite has about 500 vehicles that they maintain, and that they would have the required auction in El Portal. He also: stated that the auctions were always a major time consumer; noted that sold vehicles would trickle out over the next six months; recounted an incident where a bus was sold and then abandoned on the highway for about a month; and remarked that in-house auctions are more trouble than they are worth and he is comfortable going with the department's recommendation. Ms. Carrier noted that another plus in using an auction company is that they haul everything off, and if something is not sold it is not returned but, rather, scraped with the net revenue being returned to the County. Ms. Carrier also noted that a lot of the diesel engines will have to be removed prior to sale as they are non-compliant with current standards. Supervisor Jones remarked that he thinks it all depends on the auction firm that is hired and what type of job they do; noted that he is just trying to find a way for the County to make more money; and noted that he is fine with the Board going another route, but that he would still prefer to see it done in-house. Supervisor Bibby remarked that it is her preference to follow staff's recommendation considering space, hazardous waste, and other issues. Supervisor Cann required clarification as to whether there is a method in the contract that provides assurances regarding sales prices. Ms. Carrier responded that she believes so, and noted that the Fleet Superintendent works closely with the auction company. Supervisor Cann inquired if the RFP will be coming back to the Board for approval. Ms. Carrier noted that the RFP is attached to the agenda item, but that they will be bringing the agreement back for Board approval. Mary Hodson noted that the item is requesting authorization to award the agreement to the lowest responsible bidder, with the Board Chair being authorized to sign the agreement subject to County Counsel's review. Mr. Wilson noted from the audience that Public Works can bring the agreement back to the Board, and Ms. Carrier concurred. Chair Cann requested that Public Works bring the agreement back to the Board for authorization. Ms. Carrier affirmed.

Cc: File



COUNTY of MARIPOSA

4639 Ben Hur Road
Mariposa, CA 95338
(209) 966-2285 FAX (209) 966-2174
E-mail fleet@mariposacounty.org

DEPARTMENT OF PUBLIC WORKS

- Divisions of:
- Design & Construction
 - Administration
 - Operations
 - Fleet Services

DOUG WILSON
Interim Director

To:
Re: Request for Proposals for Auctioneer Services
Date:

Mariposa County Department of Public Works Fleet Services Division is requesting proposals for auctioneer services for vehicles and heavy equipment. Vehicles and heavy equipment may be in running order, not running order, wrecked, burned, or otherwise damaged. The proposal must include the following items:

- | | |
|---|----------|
| ▪ DMV Paperwork Processing Fee | \$ _____ |
| ▪ Minimum of \$1,000,000 insurance | \$ _____ |
| ▪ Pick-up of vehicles and equipment | \$ _____ |
| ▪ Smog check and certification | \$ _____ |
| ▪ Safety inspection | \$ _____ |
| ▪ Advertising | \$ _____ |
| ▪ Any & all additional charges (please explain) | \$ _____ |
| _____ | \$ _____ |
| ▪ Commission | _____ % |
| ▪ TOTAL FEES CHARGED TO COUNTY | _____ |

Vehicles and equipment should be sold and funds received by the County within 60 days of pick-up. If vehicles and equipment do not sell within this time-frame, the County must be provided with an explanation and expected date of sale.

Signature of Agency Representative

Printed Name and Title

Please return this form with the charges for the above items and any other applicable charges to
Mariposa County Department of Public Works
Attention: Fleet Superintendent
4639 Ben Hur Road
Mariposa, CA 95338

The deadline for submitting proposals is 2:00 p.m. on Friday, January 9, 2015. Any questions should be directed to Joe Halencak at (209) 966-2285 or by e-mail to fleet@mariposacounty.org.

Thank you for your interest.

Joe Halencak, Fleet Superintendent